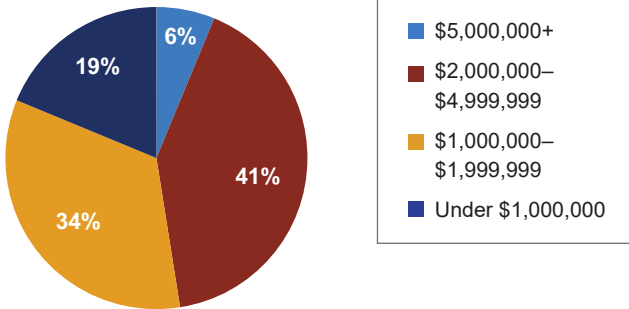


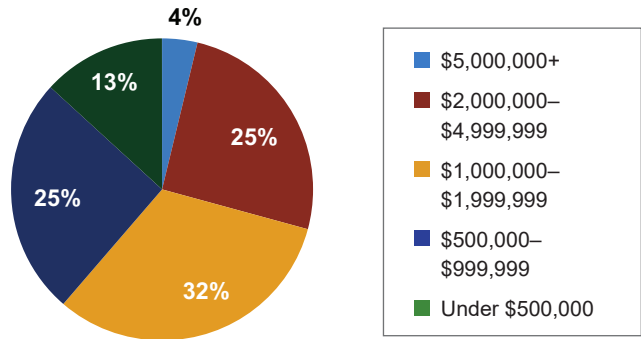
Client Profile: 12/31/2016

A summary of BFMI clients by net worth, portfolio value, age, tenure, and profession

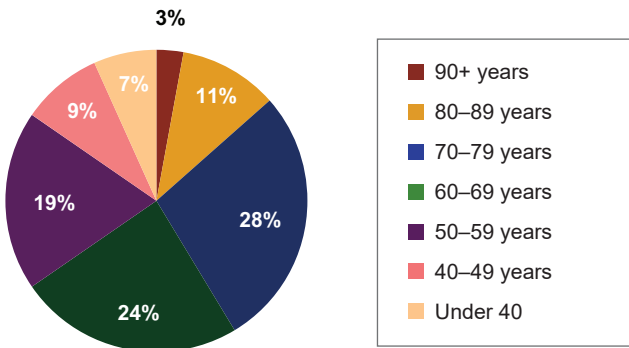
Net Worth¹



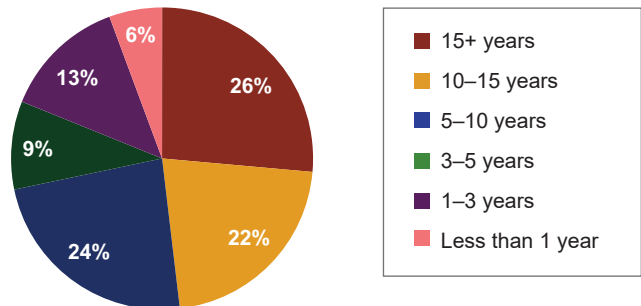
Investment Portfolio Market Values (Under BFMI management)²



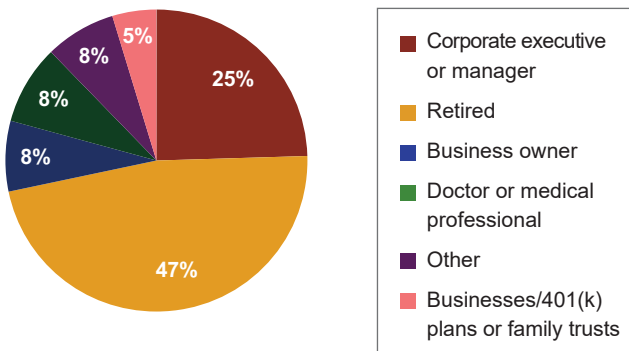
Age³



Tenure (Number of years with BFMI)



Profession



¹ Reflects about 75% of Personal Wealth Management Service client base. Remaining 25% are excluded due to limited service agreement.

² 29% of portfolios under \$500,000 are younger, accumulating clients.

³ 5% of clients are retirement plans or family trusts and therefore do not have any age.